



**IMPORT, EXPORT, DISTRIBUTION  
OF CHEMICALS AND RAW MATERIALS**



# AFFILIATIONS AND CERTIFICATION



ISO : 45001 : 2018



ISO 9001 : 2015



Authorized Economic Operator (AEO)



Authorization ONSSA FOOD



ONSSA FEED approval



ESSOR TOP 500

**OUR QUALITY, HEALTH AND SAFETY APPROACH IS A PRIORITY!**



## TOP NEGOCE

# SUMMARY

# 04

### ABOUT TOP NEGOCE

With more than 40 years of experience, TOP negoce is one of the leaders in its field, namely the distribution of chemicals for all industries.

# 06

### OUR MARKETS

Every day we work closely with our suppliers and our customers to offer quality products that will ensure production to meet their demands.

# 10

### OUR SERVICES

you can count on us to be your true technical interface between the selected supplier and yourself.

# 12

### OUR REFERENCES

The majority of the great groups of the kingdom work with us and benefit from the proximity, flexibility and security of our supplies.



## WORD OF

### CHIEF EXECUTIVE OFFICER

Top Negoce will continue to work on a large scale, paying particular attention to all the procedures of its organisation.

# 13

### OUR PARTNERS

For TOP NEGOCE close collaboration with partners and suppliers along the value chain is a real competitive advantage.

# 14

### STORAGE SPACE

The storage capacity of TOP NEGOCE is 15000 m3 the equivalent of 3800 tons, 200 containers.

# 16

### TEAM BUILDING

At top negoce, we regularly reinforce the cohesion within the team.

# 18

### CONTINUOUS IMPROVEMENT

Since its inception more than 50 years ago, Top Negoce has focused on continuous improvement of procedures.

# 20

### CONTACT US

The staff of Top Negoce is at your disposal to answer your questions and study your suggestions.



## WORD OF GENERAL MANAGER

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In the current competitive context where everything has been accelerated with globalisation and digitisation of trade, TOP NEGOCE acts and offers to our customers a quality logistics facilitation service that is fast and efficient, and meets the standards and requirements in force.

TOP NEGOCE makes a commitment to do the best sourcing of the products that are being looked for meeting the standard quality, by making a trade-off between the transit time and the engaged incoterm.

This service is based on decades of know-how by respecting the current regulations.

Our customs categorization, our licensing from several ministries and the Moroccan food safety agency (ONSSA), and our ISO certifications are all guarantees to meet the requirements of all our partners.

All our services are thus sensitised about all standards, for a shared responsibility for our sustainability and for responsible business.

As an importer and distributor, we guarantee the best quality at a competitive price so that you can do the same with your customers.

## ABOUT

## TOP NEGOCE



*Top Negoce is always faithful to its goals consisting in offering excellence in the choice of quality products.*

*Our main mission is to provide you with the best expertise, based on valuable advice that will guide you to correct selections.*

**OUR VISION**

We address the challenges and we adapt to change with a clear innovative and proactive vision.

We listen, we communicate, and we negotiate on a regular basis with our partners in order to create a competitive commercial dynamic on the marketplace.

**OUR STRENGTHS**

Within Top Negoce, a deep knowledge of our markets, a fine technical expertise in terms of products and applications, commercial know-how, experience of more than 50 years, innovation spirit, strict compliance with regulation, and sensitization to sustainable development, make up today our strength in the distribution market.

**WHO ARE WE ?**

With more than 50 years of experience, Top Negoce is one of the leading distributors of chemical products for all types of industries in Morocco.

**OUR TEAM**

We are proud of our team of more than 40 chemistry enthusiasts. They combine expertise and experience, and work together to achieve the common goals that we have set for ourselves.

## OUR MARKETS



### Food additives

Top Negoce offers ingredients, high quality auxiliary raw materials, as well as a wide range of additives, to help you create the taste, texture, performance and appearance you need for your food and nutritional products.



### Pharmaceutical industry

Top Negoce offers a range of specialised products for the pharmaceutical markets. Our products arrive in a variety of particle sizes and include various qualities in terms of direct compression.



### Chemical industries

Top Negoce is one of the leading national distributors of chemicals and offers a full range of chemicals to the main markets for manufacturing industrial and chemical products in Morocco.



### Feed additives

Animal nutrition is very complex and requires a lot of knowledge. It is necessary to respect the daily energy intake (calculated in terms of digestible energy, but also in terms of amino acids.)



### Detergents and surfactants

Industrial detergents are used to clean the dirt on various surfaces in a number of applications. Their cleaning ability comes from the presence of amphiphilic molecules surfactantes.



### Paintings / Inks / Varnishes

Many additives are employed at levels of a few percents in the manufacture of paints to fulfill specific functions.

## OUR MARKETS



### Textile industry

The textile industry is dedicated to the production of clothing, fabrics and other products to be used in the clothing industry ...



### Public Works- Construction

TOP Negoce is one of the leading national distributors of industrial chemicals and offers a complete range ...



### Glass industry

Offering a complete range of oxides (formers, modifiers), stabilizers and colorants, we can recommend products to optimize your production and offer solutions to meet your needs.



### Candle industries

If it is a product that crosses the ages, it is indeed the candle. It finds in all countries its place. Now that candles have a subject of decoration and emotional warmth, the candle industry is constantly developing.



### Ceramic industries

Originally, ceramics were used as a material for the manufacture of food containers. Over time, its use has diversified into many activities such as sculpture or construction.



### Swimming pools and spas

Due to a frequent use of your pool, in case of adverse weather conditions where water treatment is inadequate, water can be contaminated and therefore cause infections or diseases to swimmers.

## OUR MARKETS



### Rubber and plastic

Offering a complete range of primers, one- or two-layer systems, we can recommend products to optimize your production and offer solutions for your needs.



### Agriculture

With the support of our long-term global partner suppliers, Top Negoce is a leading supplier in the Moroccan market for soluble fertilizers.



### Foundries

Top Negoce is a supplier engaged in the mining industry for more than 40 years. We are proud ...



### Drilling industry

It is known that the use of drilling additives facilitates drilling. Top Negoce believes, however, that there is even more, namely....



### Leather Industries

The leather industry uses raw hides (by-products of the dairy and meat industry) ...



### Water treatment

We serve all sectors of water treatment: drinking water, wastewater and industrial water. We provide products for disinfection, coagulation and flocculation ...

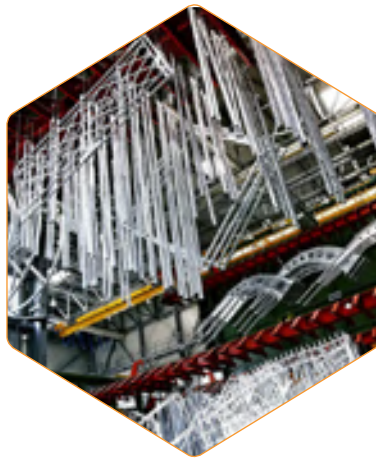


## OUR MARKETS



### Paper

The expertise of Top Négoce in the pulp and paper industry is due to a team of professionals ...



### Galvanizing industry

Top Negoce has lots of things to offer to the metallurgical industry for galvanisation or production of metals.



### Cosmetics

In response to the demand for a dynamic market from dermatology to cosmetics, Top Négoce offers a wide range of raw materials and active ingredients that are essential for cosmetic production.



### Mining industry

Mining chemicals for improved quality and extraction



Top Negoce is one of the best certified logistics platforms dedicated to chemistry.



## OUR SERVICES

**With us, dear customers, you are liberated from the research of products !**

Our team takes care of finding them. We plan together the timing of your deliveries and we provide you a constant quality thanks to the relations of trust established with our serious and faithful producers.



### SUPPLY

Our clients focus on their core business, and we take care of the rest.



### SAMPLING

We offer a sampling service before purchases, for a correct evaluation of the products.



### TECHNICAL ADVICE

Our sales team, based on its expertise in terms of products and local market, is able to offer technical support

**OUR MAIN GOAL** : SATISFY YOU WITH REAL SOLUTIONS.

**OUR MAIN ASSET:** OUR KNOWLEDGE AND EXPERTISE PRODUCTS / MARKETS IN ACCORDANCE WITH THE REGULATIONS.

**Expert in chemistry since 1958.**

### An urgent need ?

We deal with your immediate demands with large stocks available concerning most of our product references. We deliver products quickly to you, from a simple parcel to whole trucks, thanks to our adjacent warehouses. Every day of the year, including summer, we are at your service.

### Special specifications ?

We carefully study your specifications, looking for the most suitable manufacturer to make your "tailor-made" product. You can count on us to be your true technical interface, between the selected supplier and yourself.



### LOGISTICS

We have in-depth knowledge of control regulations and trade standards.



### SOURCING

We have a thorough knowledge of control regulations and of business standards.



### FOLLOW-UP

With nearly 50 years of experience, we have helped our suppliers and our customers solve all kinds of difficulties.



## OUR WAREHOUSE

We are known for our ability to transport and store raw materials efficiently and reliably. The storage capacity of the TOP-NEGOCE warehouses is 15 000 cubic meters equivalent of 3800 tons, 200 containers.



# OUR WAREHOUSE

a major platform is being built on the first logistics zone between Casablanca and Zenata, near to the future dry port.



# TEAM BUILDING

Coming together is the beginning, staying together is the progress, working together is the success



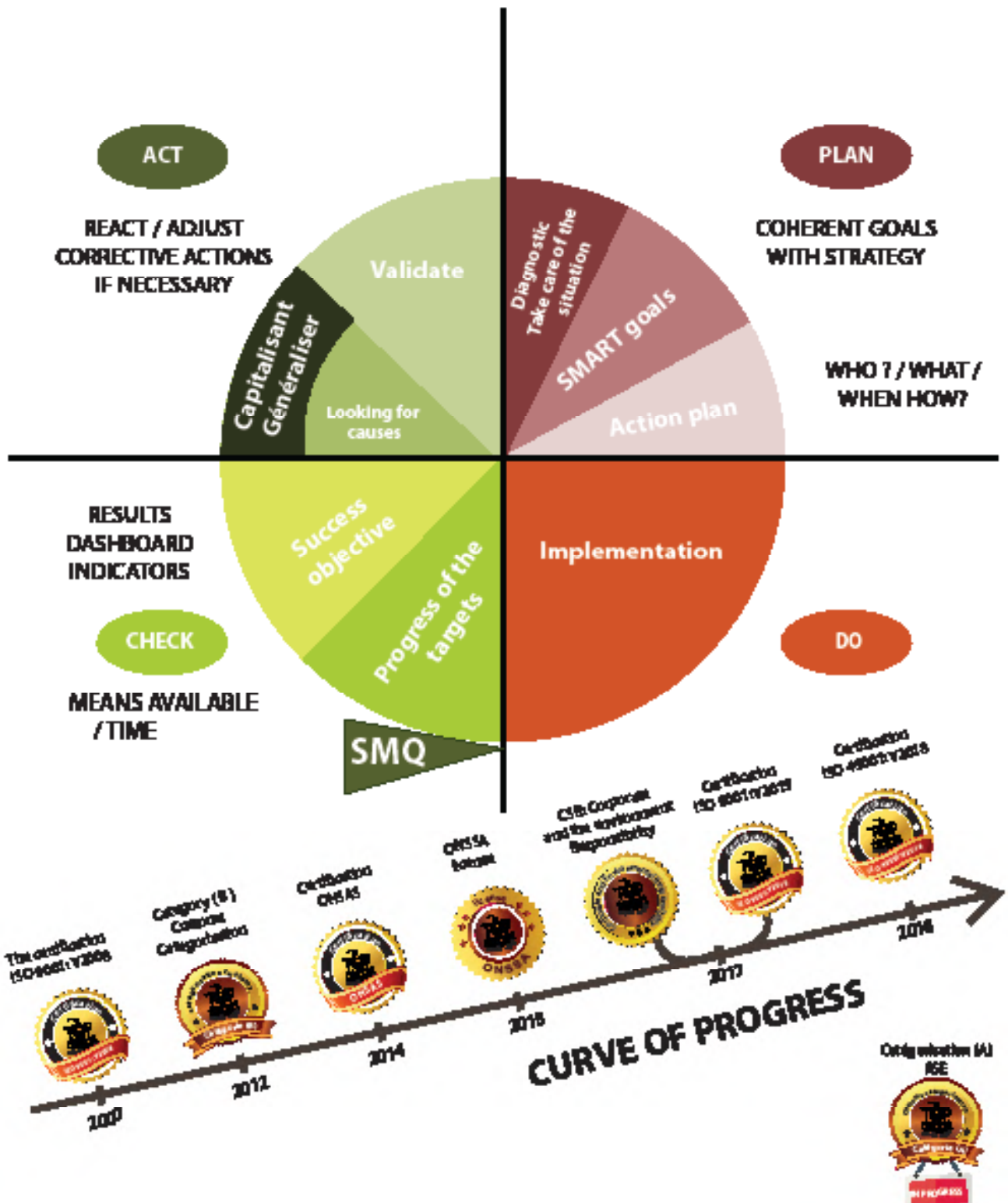
# TEAM BUILDING

One spirit, one team, one win.



# CONTINUOUS IMPROVEMENT

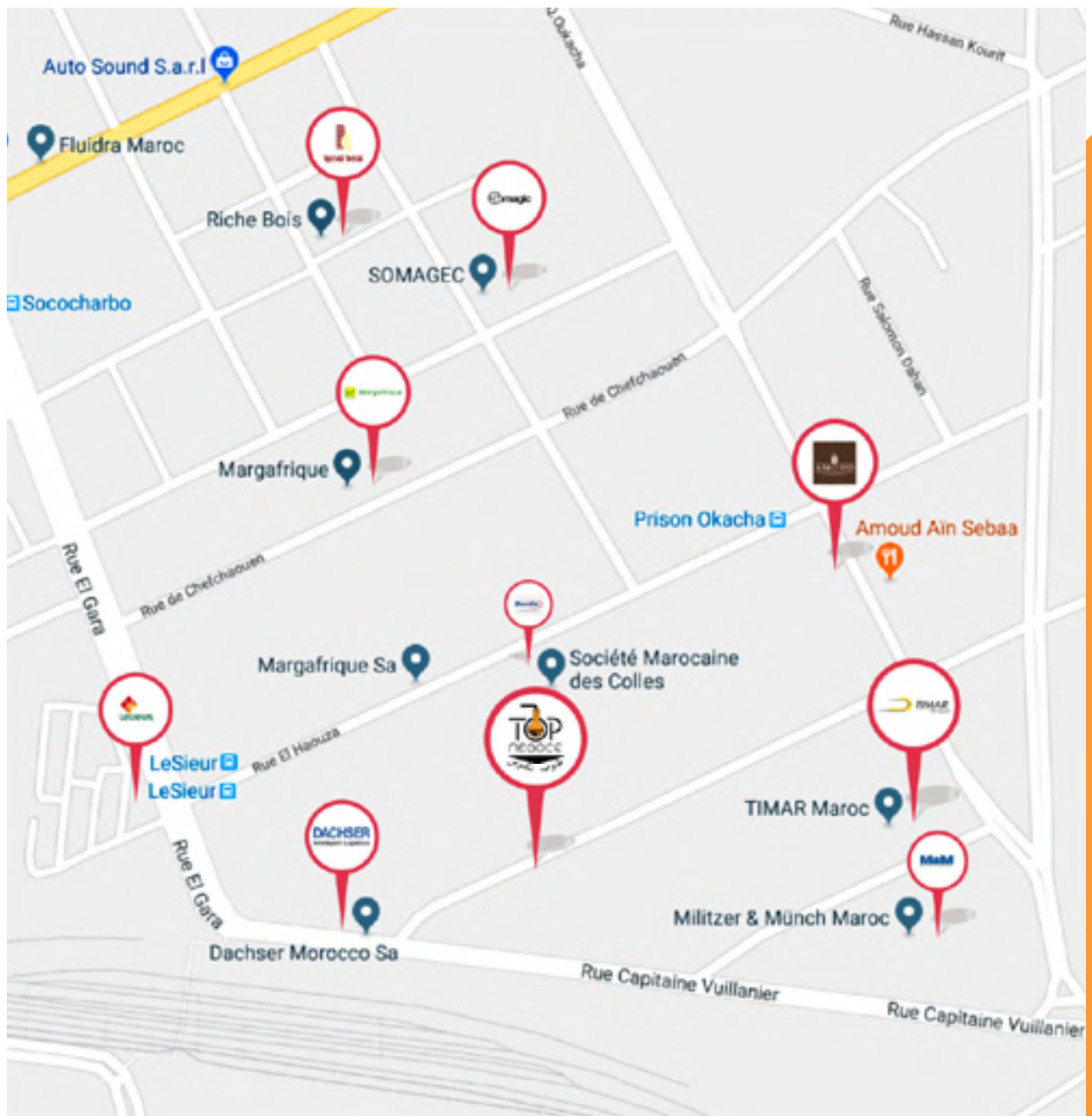
Since its creation more than 50 years ago, Top Négoce is focused on the continuous improvement of procedures. It is in this context that we have put in place in 2005 a process of continuous improvement.



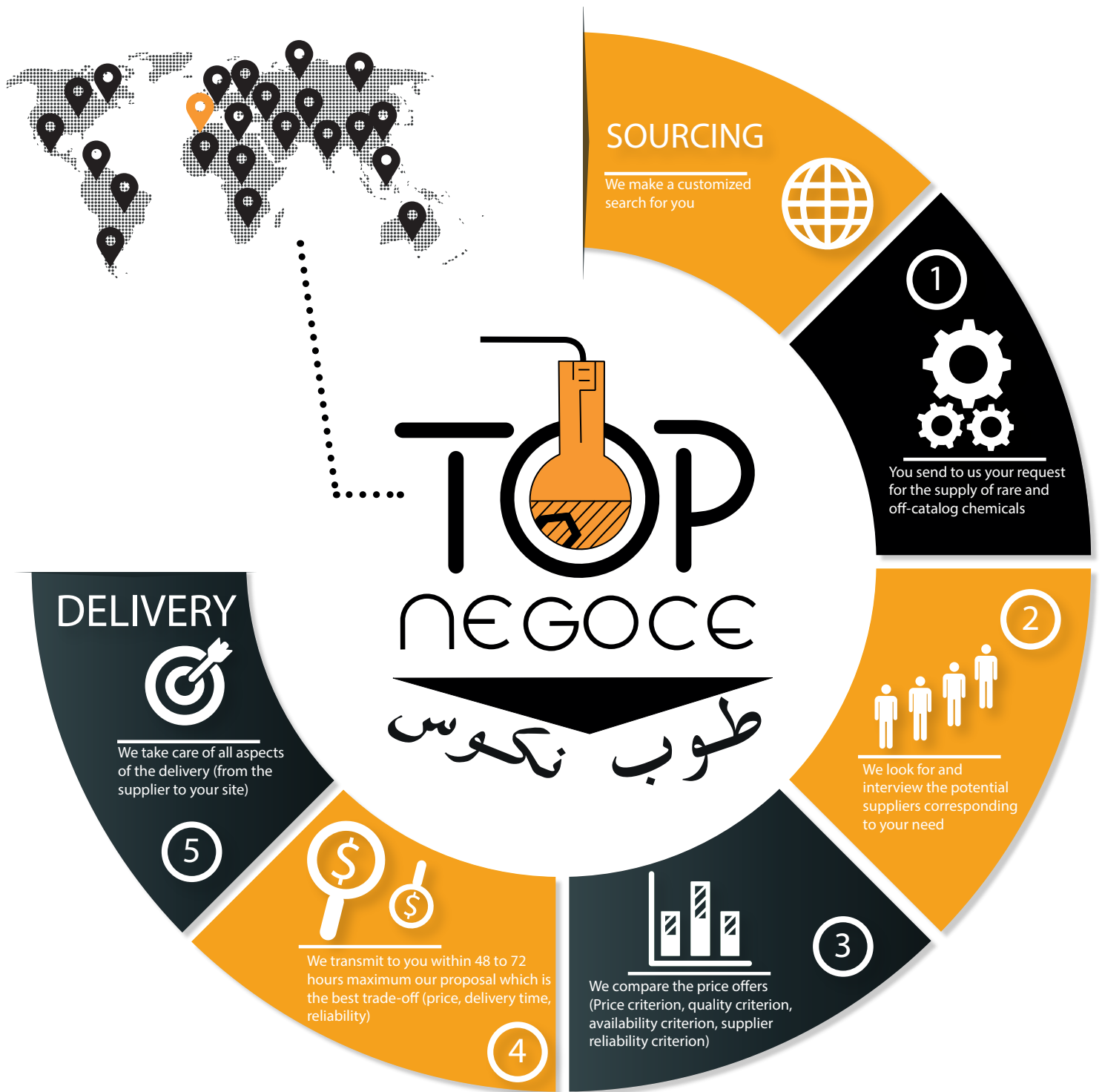


## WHERE TO FIND US ?

TOP-NEGOCE has standard storage platforms in the heart of AIN SEBAA, the first industrial zone of MOROCCO, the closest zone to the CASABLANCA port



WITH OVER 50 YEARS OF EXPERIENCE, TOP NEGOCE IS ONE OF THE LEADERS IN ITS FIELD FOR ALL INDUSTRIES AND RAW MATERIALS.



[WWW.TOPNEGOCE.COM](http://WWW.TOPNEGOCE.COM)

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Corporate Tax ("IS"): 01030321 ,Business License : 30703593 ,  
Our working hours: Monday to Friday From 8.00 hours to 12.30 hours and from 14.00 to 18.15 hours.